

## Market Data

### ConnectM Technology Solutions, Inc. Nasdaq: CNTM

Price	\$0.71
52-wk Range	\$0.55-\$12.47
Market Cap	\$23.4M
Shares Out.	34.1M
Float	14.2M
Avg. Vol (90-day)	302,268
Insider Own.	26%
Revenue (FY24) <sup>1</sup>	\$26.3M
Cash (mrq) <sup>2</sup>	\$1.9M
Debt (mrq) <sup>2</sup>	\$8M

Price & share data as of February 28, 2025

<sup>1</sup> full year projection; \$17.3M revenue 9M24

<sup>2</sup> as of September 30, 2024

[ir.connectm.com](http://ir.connectm.com)

**Contact**  
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## Company Overview

ConnectM is a constellation of electrification themed businesses enabling a faster, smarter transition to an all-electric future through its AI-driven energy intelligence platform.

Our operating companies integrate electrified energy assets with proprietary technology solutions driving value for enterprise and service provider customers across Building Electrification, Distributed Energy, and Transportation & Logistics segments.

ConnectM provides high-margin, scalable solutions, including AI-powered heat pumps, EV solutions, and smart energy management. Backed by a history of 20 consecutive quarters of revenue growth, a vertically integrated service network, and a first-mover advantage, ConnectM proving that an electrified economy is profitable.

## Investment Highlights

- Trading around 0.5X forward revenue (\$45M)
- 20 quarters of revenue growth with an asset-lite business model
- Tracking to \$5M+ of EBITDA on a debt-free balance sheet in 2025
- >25% insider ownership and strong alignment with common
- First-mover advantage in a \$2 trillion electrification market
- Proprietary AI-driven platform creating high margin revenue
- Strong M&A pipeline accelerating market expansion

## Steady Revenue Growth: Poised to Capitalize on an Industry Super Cycle



Steady revenue growth for 20 consecutive quarters



Targeting 40% operating margin and positive EBITDA by FY2025



Targeting cash flow breakeven by Q2 2025



30%+ ROIC internal hurdle



Tracking towards being debt-free and positive Stockholder Equity by mid-2025



700K+ shares purchased by management since July 2024



## Value Proposition

ConnectM is the premier holding company for the electrification ecosystem, investing in and connecting the best companies in end-user electrification and grid optimization. Its current portfolio companies offer products and services ranging from AI-powered heat pumps—operating up to 70% more efficiently than traditional models—to a full EV solutions connectivity and software suite.

ConnectM’s Energy Intelligence Network (EIN) aggregates data across its portfolio companies with the goal of providing superior value to enterprise customers (see the section to the right).

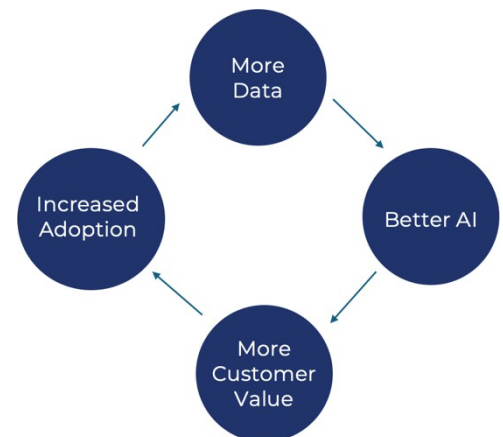
ConnectM is rapidly scaling; supported by strong institutional ownership and a history of successful acquisitions, including the recent addition of MHz Invenstys to expand its smart metering capabilities.

The shift toward decarbonization and electrification is accelerating, creating an unprecedented market expansion cycle. ConnectM’s early-stage position in this super-cycle, combined with its EIN platform, gives it a competitive edge in delivering cost-effective, scalable, and sustainable energy solutions.

With a proven management team, a clearly defined operational roadmap, and a pipeline of high-growth opportunities, ConnectM is poised to generate long-term value for investors while driving towards an electrified future.

## EIN Highlights & Flywheel

- 120K+ electrified assets today
- 30GB of data collected daily
- Remote asset management
- Edge-to-Cloud integration
- AI-driven insights/value



This fact sheet contains forward-looking statements within the meaning of Section 27A of the Securities Act and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). We have based these forward-looking statements on our current expectations and projections about future events. All statements, other than statements of present or historical fact included in this press release, regarding our future financial performance and our strategy, expansion plans, future operations, future operating results, estimated revenues, losses, projected costs, prospects, plans and objectives of management are forward-looking statements. In some cases, you can identify forward-looking statements by terminology such as "may," "should," "could," "would," "expect," "plan," "anticipate," "intend," "believe," "estimate," "continue," "project" or the negative of such terms or other similar expressions. These forward-looking statements are subject to known and unknown risks, uncertainties and assumptions about us that may cause our actual results, levels of activity, performance or achievements to be materially different from any future results, levels of activity, performance or achievements expressed or implied by such forward-looking statements. Except as otherwise required by applicable law, we disclaim any duty to update any forward-looking statements, all of which are expressly qualified by the statements in this section, to reflect events or circumstances after the date of this press release. We caution you that the forward-looking statements contained herein are subject to numerous risks and uncertainties, most of which are difficult to predict and many of which are beyond our control. In addition, we caution you that the forward-looking statements regarding the Company contained in this press release are subject to the risks and uncertainties described in the "Cautionary Note Regarding Forward-Looking Statements" section of the Current Report on Form 8-K filed with the Securities and Exchange Commission on July 18, 2024. Such filing identifies and addresses other important risks and uncertainties that could cause actual events and results to differ materially from those contained in the forward-looking statements. Forward-looking statements speak only as of the date they are made. Readers are cautioned not to put undue reliance on forward-looking statements, and ConnectM is under no obligation to update or revise these forward-looking statements, whether as a result of new information, future events, or otherwise.