

Market Data

ConnectM Technology Solutions, Inc. Nasdaq: CNTM

Price	\$0.71
52-wk Range	\$0.55-\$2.29
Market Cap	\$35.4M
Shares Out.	49.9M
Public Float	24.9M
Avg. Vol (30-day)	7.01M
Insider Own.	26%
Revenue (FY24) ¹	\$26.3M
Cash (mrq) ²	\$1.9M
Debt (mrq) ²	\$8M

Price & share data as of April 24, 2025

¹ full year projection; \$17.3M revenue 9M '24

² as of September 30, 2024

ir.connectm.com

Contact
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Company Overview

ConnectM is a constellation of businesses focused on the future of energy generation, transportation and consumption. Powered by our proprietary Energy Intelligence Network (EIN), we're accelerating the transition to a smarter, more efficient energy economy.

Our operating companies integrate next-gen equipment and distributed energy assets with AI-powered solutions to drive value across key sectors -- including Building Electrification, Distributed Energy, and Transportation & Logistics. By leveraging artificial intelligence, data and behavioral economics, we enable service provider and OEM customers to optimize energy efficiency, enhance operational performance, and advance sustainable innovations.

Backed by 20 consecutive quarters of revenue growth, a vertically integrated service network, and a clear first-mover advantage, ConnectM is proving that the modern energy economy is both scalable and profitable.

Investment Highlights

- Trading around 0.8X forward revenue (\$45M)
- 20 quarters of revenue growth with an asset-lite business model
- Tracking to \$5M+ of EBITDA on a debt-free balance sheet in 2025
- >25% insider ownership and strong alignment with common
- First-mover advantage in a \$2 trillion electrification market
- Proprietary AI-driven platform creating high margin revenue
- Strong M&A pipeline accelerating market expansion

Financial Highlights: Poised to Capitalize on an Industry Super Cycle



Steady revenue growth for 20 consecutive quarters



40% Gross margin & 12%+ EBITDA margin by FY2025



Cash flow Breakeven by Q3 2025



30%+ ROIC internal hurdle



Positive shareholder equity by Q2 2025



750K+ shares purchased by management since July 2024



Value Proposition

ConnectM is the premier holding company that advances the modern energy ecosystem, investing in and connecting the best companies in end-user energy applications and grid optimization. Its current portfolio companies offer products and services ranging from AI-powered heat pumps—operating up to 70% more efficiently than traditional models—to a full EV solutions connectivity and software suite.

At the heart of ConnectM's strategy is the Energy Intelligence Network a proprietary platform that aggregates data across its companies to unlock deeper operational insights and deliver superior value to enterprise customers (see the section to the right).

The company is rapidly scaling, supported by strong institutional ownership and a history of successful acquisitions, including the recent addition of MHz Invensys to expand its capabilities in smart metering and distributed energy management.

The shift toward decarbonization and electrification is accelerating, creating an unprecedented market expansion cycle. ConnectM's early-stage position in this super-cycle, combined with its EIN platform, gives it a competitive edge in delivering cost-effective, scalable, and sustainable energy solutions.

With a proven management team, a clearly defined operational roadmap, and a pipeline of high-growth opportunities, ConnectM is poised to generate long-term value for investors while helping shape the future of energy.

EIN Highlights & Flywheel

- 120K+ electrified assets today
- 30GB of data collected daily
- Remote asset management
- Edge-to-Cloud integration
- AI-driven insights/value

